

NOW HIRING

Community Outreach Associate

Independent Contractor (1099) | Remote | Atlanta, Georgia

\$17

Per Hour

Mon–Thu

Days Per Week

5 hrs

Hours Per Day

\$500/mo

Bonus Available

ABOUT US

We Are Changing What Senior Housing Looks Like

Onyx Group Atlanta provides dignified, community-centered shared housing for older adults across Atlanta. We give seniors an affordable and connected alternative to isolation or institutional care. Every referral relationship we build connects another senior with a home that genuinely changes their life.

Every call you make connects a senior with a home.

THE ROLE

Build Relationships That Matter

We are looking for a driven, warm communicator to grow our referral network. You will connect with hospital discharge planners, elder law attorneys, geriatric care managers, home health agencies, and senior placement advisors across Atlanta. This is not a cold sales role — it is a relationship-first position for someone who leads with empathy, earns trust naturally, and wants their work to have real impact.

No experience with senior housing required — we will train you.

What You Will Do

- Outbound calls to referral partners including discharge planners, elder law attorneys, home health agencies, and senior centers
- Warm follow-up calls and emails to nurture existing relationships
- LinkedIn and email outreach on behalf of Onyx Group Atlanta
- Schedule meetings between referral partners and leadership
- Maintain CRM with all contact activity and next steps
- Submit a weekly activity report every Thursday

What We Are Looking For

- 1 to 3 years in outbound calling or relationship-based outreach
- Healthcare, senior services, or social services background a plus
- Warm, empathetic communicator on the phone and in writing
- Familiar with CRM tools (HubSpot, Salesforce, or similar)
- Self-directed, reliable, and owns their schedule
- US-based with a quiet professional home workspace
- No corporate resume required — we want to hear your story

A TYPICAL WEEK

Monday Through Thursday — What It Looks Like

Monday	Cold outreach calls to 10 to 12 new referral targets. Introduce Onyx Group Atlanta. Update CRM.
Tuesday	Follow-up calls to previous contacts. LinkedIn outreach and connection messages.
Wednesday	Email follow-ups. Schedule confirmed meetings. Fresh outreach calls.
Thursday	CRM cleanup. Weekly activity report submitted. Plan next week's outreach targets.

WHAT SUCCESS LOOKS LIKE

Your First 90 Days

Days 1 to 30

Trained, comfortable with the script, making consistent daily calls. CRM is clean and first referral conversations are underway.

Days 31 to 60

Solid pipeline of referral contacts. Scheduling 2 to 3 confirmed meetings per week and earning first performance bonuses.

Days 61 to 90

You own your territory. Referrals coming in consistently. A trusted voice for Onyx Group Atlanta across Atlanta's senior services community.

SCHEDULE AND COMPENSATION

What Is In It for You

Hit your targets and earn up to \$2,000 this month.

\$1,500 base plus up to \$500 performance bonus based on confirmed referrals placed.

Working Days	Monday through Thursday — Fridays always off
Hours	5 hours per day, 9:00am to 3:00pm Eastern (20 hours/week)
Base Pay	\$17.00/hour — approximately \$1,500/month
Performance Bonus	Up to \$500/month based on confirmed referrals placed
Employment Type	Independent Contractor, 1099. W-9 required upon hire.

APPLY NOW

Ready to Make a Difference?

We are interviewing now and plan to fill this role quickly. If this feels like the right fit, do not wait.

Apply directly on our website. We review every application personally and will be in touch within 3 to 5 business days.

Apply Now at

onyxgroupatl.com/careers

You will work directly with the founder of Onyx Group Atlanta. Weekly check-ins, direct feedback, and real support from day one.